

THE
READERS'
CHOICE
AWARDS

February 4, 1993

Mr. Brewster Kahle
President
WAIS Inc.
1040 Noel Drive
Menlo Park, Calif. 94025

Dear Mr. Kahle:

Federal Computer Week and *National Trade Productions Inc.* are pleased to inform you that you are among *FCW's* Federal 100 of 1993, the group of 100 executives from government, industry and academia nominated by our readers and found by an independent panel of judges to have had the greatest impact on the government systems community in 1992. You were selected from scores of nominees for the difference you have made in the way agencies and companies develop, acquire and manage information technology in the federal world. A list of the 100 is enclosed.

NTP, producers of FOSE, and *FCW* would like to recognize you for your achievement in a special supplement to the March 29 issue of the newspaper and at a reception followed by dinner to be held during FOSE at the Capital Hilton Hotel in Washington, D.C., on Wednesday, April 14. During the evening, the FOSE award will be given to one government official and one industry executive from the 100 selected by NTP and the FOSE Advisory Council for special recognition for their influence on the federal government's effective use of information technology.

When you receive this letter, please fill out the enclosed registration form and fax it to (703) 876-5126 or contact Wendy McClure of *FCW* to let us know whether you and your guest can join us for the reception and dinner on April 14. She can answer any additional questions you may have.

We will need a biography and a photograph for the March 29 supplement, *The Federal 100: The Readers' Choice Awards*. If possible, please

sent bio
photo could be sent by 3/15 - but probably not use only few used -

3110 FAIRVIEW PARK DRIVE
SUITE 1040
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VIRGINIA 22042
(703) 876-5100



FEDERAL
COMPUTER WEEK

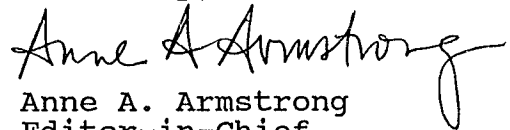


fax your biography to us at (703) 876-5126 by February 17. Ms. McClure also can arrange for courier or express mail services to pick up these items. In addition, we will be presenting you with a personalized award at the dinner and would like to know whether your name as it appears on this letter is the way you would like it to appear on the award. You may include that information on the registration form or call Ms. McClure at (703) 876-5112.

Finally, a member of *FCW*'s editorial staff will contact you in the next few days to conduct a brief interview for your profile in the supplement. The biographies you send will be a big help in preparing these profiles, so please send them by February 17.

We look forward to seeing you on April 14. Until then, please accept our congratulations for being among this year's Federal 100.

Sincerely,

A handwritten signature in cursive script that reads "Anne A. Armstrong". The signature is fluid and extends to the right.

Anne A. Armstrong
Editor-in-Chief
Federal Computer Week

Cardyn Leav
619-535-4688



WINNERS' REGISTRATION FORM

Federal Computer Week's
FEDERAL 100: The Readers' Choice Awards
Co-Sponsored by FOSE
April 14, 1993

PLEASE REGISTER (please print or type)

Name: Brewster Kahle
Title: President
Company/Government Agency: Wide Area Information Servers Inc.
Address: 1040 Noel Drive
City: Menlo Park State: CA Zip: 94025
Phone Number: (415) 327-WAIS
Guest's Name: Kevin Oliveau

PLEASE TELL US HOW YOU WANT YOUR NAME TO APPEAR ON YOUR AWARD:

Name: Brewster Kahle
Title: President
Company/Gov't Agency Name: Wide Area Information Servers Inc.

PLEASE COMPLETE AND FAX TO:

*Thank you
BTJ*

Federal 100 Awards
Winner Registration
Attn: Wendy McClure
Federal Computer Week

1-703-876-5126

For further information or to register by phone, call:

1-703-876-5112

Monday through Friday, 9 am - 5 pm

703 876 5126